



Annual Report

July 1 2016 - June 30 2017

"Gateway Lights Up the Community"



Message from the President & CEO



Gateway has actively addressed the issue of hunger for over twenty-two years and advocates for vulnerable members of the community. Our goal is to inspire the community to become more involved in the solutions for a rapidly increasing hunger problem.

Gateway's partners play a large role in our success. We are pleased to share a new partnership with Kendra Scott jewelry store. Kendra Scott hosted benefit events on July 27, 2016 and on May 9, 2017 at their Boca Raton location. During these networking events, 20% of purchases of Kendra Scott jewelry were given to GCO. In November, we were part of a virtual fundraiser held by Roig Lawyers. On April 6, 2017, the IIABC (Independent Insurance Agents of Broward county) hosted a golf tournament in which Gateway was awarded funds for our role in the community.

The Festival of the Flutes a nonprofit Board that hosts events to benefit local charities chose GCO this year. Coincidentally, the event was held on our 22nd Birthday, April 26, 2017 at the Parkland Golf and Country Club. Over 28 food and beverage vendors supplied refreshments to over 300 guests. The night was filled with musical entertainment by Country Music Star, Liddy Clark and her band. We are vigilant in finding new partnerships and new ways to help fund our mission and in turn help assist the most vulnerable families and individuals in our community.

One of the things that sets Gateway Community Outreach apart from other organizations that provide food assistance is our commitment to provide case management services to all of those in need. We encourage people to stay in our program for 3 months so that we can make a significant impact in their lives. Each client is assigned a case manager who helps identify the services most appropriate to their situation. These programs are designed to provide assistance so that individuals and families can remain in their homes. Case managers guide clients through the process and offer support so that our clients are able to become self-sufficient.

In the past fiscal year, we have seen the numbers rise and the needs greater than ever. But, with the continued support of our partners, we can and will make a difference in Broward County. I thank all of our volunteers and partners for their continued support.

Carol A. Ray

Mission of Gateway Community Outreach

Gateway's mission is to safeguard and protect our most vulnerable community members by providing food, housing assistance, referrals and intensive case management to those in need of emergency aid. Our goal is to prevent homelessness and help clients reach self-sufficiency. We offer compassion and hope during times of personal crisis treating those in need with dignity and respect

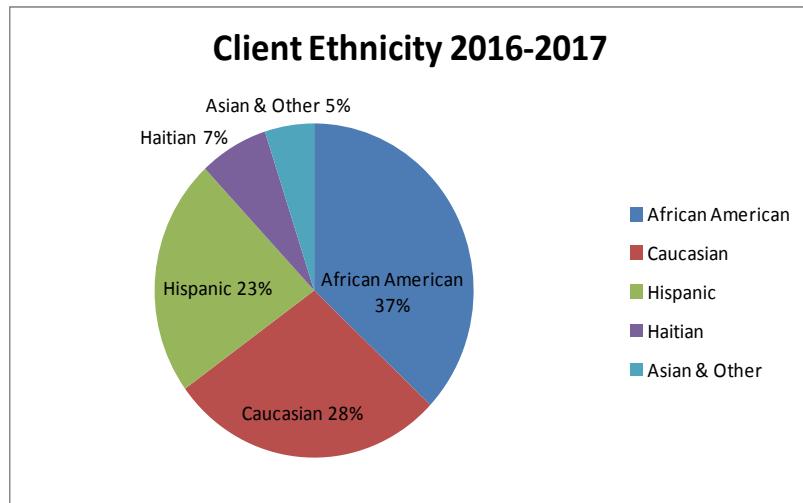
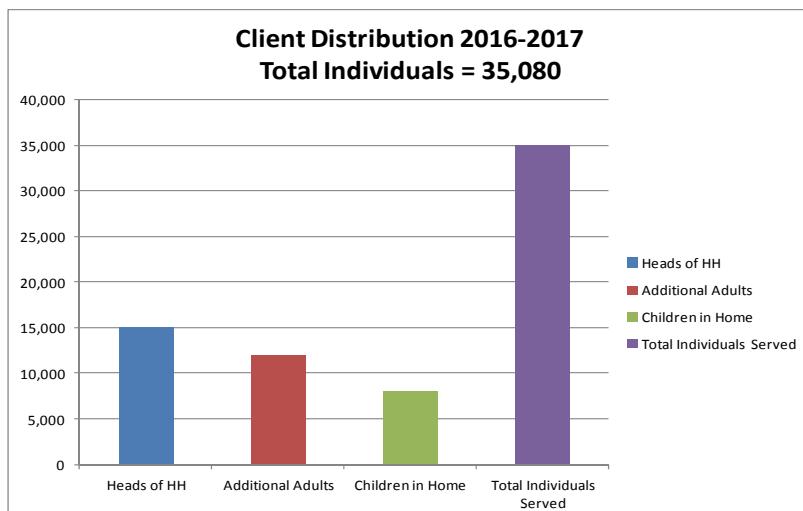
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Accomplishments 2016-2017

In 2016-2017, Gateway Community Outreach served 35,080 clients, an increase of almost 2,800 individuals over the previous year. Gateway's clients included 15,000 heads of household, 8,080 children, and 12,000 additional adults. The ethnicity of Gateway clients reflects the diversity of our communities. In 2017-2018, the ethnicities represented were African American (37%), Caucasian (28%), Hispanic (23%), Haitian (7%) and Other (5%).



Services

Case Management

Case management and referral services matched Gateway clients with needed services and assistance for regaining self sufficiency. Gateway staff and volunteer case managers monitored clients during their 90-day plans.

Food

Six satellite locations distributed food six days a week, with a variety of food choices. Clients received nutritious food such as fresh fruit and vegetables, diary, meat, fish as well as non-perishables. Gateway purchased \$ 735,044 in food and received an additional \$449,909 of in-kind donations of food.

Crisis Aid

Gateway provided one-time emergency rent/mortgage assistance to clients in need. Gateway services also provided emergency water bill assistance.

Program Highlights

Gateway Community Outreach satellite sites at six locations in Broward and Palm Beach Counties offer services to our clients. Volunteers at each site are dedicated to meeting needs in their communities. Gateway staff provides active case management to guide client services



TESTIMONIAL - *"I thank you Gateway Community Outreach for the providence of assistance and help that you provide not only to my family that is in need but to the Community. Keep up the good work. God bless you. Thank you"*

Direct Assistance

- Intake / Assessment of Need
- Case management
- Client 90-day plans
- Food bags
 - Non-perishable foods
 - Fresh vegetables and fruits
 - Meat and dairy
- Children's summer food boxes
- Baby needs
- Rent / mortgage assistance
- Bus passes
- Gift cards for clothing
- Advising and assisting clients with applications for available local, state, and federal programs



Referral Services

- Clothing
- Furniture
- Utility assistance
- Homeless Helpline
- Transportation Assistance (T.O.P.S.)
- Financial literacy education

Program Highlights

Senior Services

The senior population is a main focus at Gateway Community Outreach. We work diligently to provide food, financial assistance for rent or mortgage and water bills. Seniors receive additional referral services such as; help with Supplemental Nutrition Assistance Program (SNAP) and Medicare applications, faxing required documentation to other agencies and advising client about other state/federal benefits.

Testimonial

A senior couple receiving water bill and rent assistance

To whom it may concern:

I want to thank you for your help with my water bill. Your generosity truly helped me during my difficult time. I am thankful to know you and I'm grateful for your kindness. My family cherishes you in our hearts and appreciate what you have done for my husband during his delicate illness.

God bless you all,

Juana M

Gateway's Staff and Volunteer Team



Program Highlights

Feeding Children Everywhere



Gateway was happy to receive a generous donation of 35 boxes containing packets with nutritious dried non-perishable lentil casseroles are a welcome addition to food pantry offerings. This was an amazing gesture. Gateway appreciated being a recipient of the Feeding Children Everywhere gift.

"Special Touch" for the Holidays

During the holiday season "Special Touch" programs provided quality ingredients for a complete, healthy, fresh holiday meal for each family to cook and enjoy. Over thirty community groups and individuals donated food, gifts, and time to make the distributions very



At Thanksgiving Gateway volunteers assisted families in receiving holiday meals.



During December 2016, Gateway provided groceries plus toys, wrapping paper, gift cards and hygiene products. Gateway Community Outreach made the holiday season a joy-filled time of the year for families.

Gateway's Community Partners

Gateway Community Outreach could not offer the level of continued services without support from our community and corporate partners. Gateway connects with over 80 community service agencies to direct clients to appropriate aid and services. Other community partners support Gateway's mission and focus with in-kind support and monetary pledges.

Community Partners for 2016-2017

- ❖ Broward First Call for Help - 211
- ❖ Career Source of Broward County
- ❖ Children's Diagnostic and Treatment Center
- ❖ Children's Services Council
- ❖ Coalition to End Homelessness
- ❖ Community Presbyterian Church
- ❖ Consolidated Credit Solutions, Inc.
- ❖ Covenant House
- ❖ Deerfield Beach High School
- ❖ Ft. Lauderdale Housing
- ❖ Jewish Family Services
- ❖ Kiwanis Of Deerfield Beach
- ❖ Life Net for Families
- ❖ N.E. Focal Point
- ❖ Papa Johns
- ❖ Project Lifeline
- ❖ Public
- ❖ Soref
- ❖ Starbucks
- ❖ United Way of Broward County (Project Lifeline)
- ❖ Walmart
- ❖ Weatherby Healthcare
- ❖ Whole Food Markets

Thanks to a Caring Community

Gateway Community Outreach could not offer the level of continued services without support from our community and corporate partners. Our partners support Gateway's mission and focus through referrals, in-kind support and monetary pledges.

THANK YOU!

Lucky's Market

In November and December 2016, Lucky's Market in Coral Springs (FL) provided generous support for Gateway's services during the Thanksgiving and Christmas holiday seasons. Lucky's donated cash reflecting 10% of the purchase of Lucky's brands. Customers were also encouraged to donate food items.

The holiday season campaign resulted in a combined gift of over \$1,400 for Gateway's annual Special Touch events. Gateway's Special Touch events, held during the holidays, provide nutritious food so that families can enjoy a traditional and joyous holiday meal with their families as well as unwrapped toys for children in these families.



TD Bank "Bring the Change"



A partnership with TD Bank benefitted Gateway Community Outreach clients. The October 2016 *Bring Change* event raised over \$2,800 and engaged bank customers bringing awareness to the work Gateway does in the community.

A Warm Thanks to Our Donors

Gateway Community Outreach recognizes the generous grants and donations from the following organizations. Their assistance contributed to our successes in serving 35,080 people in need during 2016 - 2017.

2016-2017 Grantors

- ❖ The Batchelor Foundation
- ❖ Coral Springs Community Chest
- ❖ Edward W. Smith Foundation
- ❖ Enterprise Holdings Foundation
- ❖ Jarden Consumer Solutions
- ❖ The Jim Moran Foundation
- ❖ Lawrence A. Sanders Foundation
- ❖ Martha G. Moore Foundation
- ❖ Order of St. John of Jerusalem, Knights Hospitaller
- ❖ Publix Supermarket Charities
- ❖ Schmidt Family Foundation
- ❖ TD Bank Charitable Foundation
- ❖ T.J.X. Foundation
- ❖ United Way, Broward Project Lifeline
- ❖ William R. Watts Foundation, Inc.
- ❖ M.B. & Edna Zale Foundation

A Huge Thank You to Gateway Volunteers



Volunteers assist in the food warehouse, at pantries, at special events, and in the Gateway office. This year, over 300 volunteers gave 11,472 hours.



Gateway Community Outreach

Wish List

Items We Need

- ❖ A van for pickups
- ❖ Battery operated forklift
- ❖ Food drive donations
- ❖ Freezers
- ❖ Refrigerators

Volunteers we need

- ❖ Warehouse volunteers
- ❖ Food drive organizers
- ❖ Main office volunteers
- ❖ Database design improvement
- ❖ Fundraisers
- ❖ Marketing Development
- ❖ Public Relations
- ❖ Sponsors for fundraisers and



And of course, MONEY!

Your donation of any amount will help feed a family. Donate securely through Gateway's website at <http://gcoflorida.org/donate/>

Fundraising and Networking

Gateway Community Outreach hosted social networking events to bring awareness to the community .

Business Networking for a Cause, October 2016



Kendra Scott Events, July 2016 and May 2017



Festival of the Flutes, April 2017



Board of Directors 2017



GATEWAY COMMUNITY OUTREACH BOARD OF DIRECTORS:

**Joseph Zappoli, Carol Fernaays, George Mavrookas,
President and CEO Carol Ray, Spencer Ely, Jose Garces**

Also:



Robert Denton



Lisa Mooney



Anne Tanis

Advisory Board Members

**Robert Bonham
Pastor Gary Dolphus
Deana Thomas**